

# Location

Buena Vista Oceanfront & Hot Springs Resort is less than an hour's drive (35 miles North) of Los Cabos International Airport; 65 miles from the state capital, La Paz. the town of Buena Vista is part of the delegation of Santiago and the municipality of Los Cabos County.

Our region, located in the impressive Bay of Palmas and known as "Cabo del Este", was one of the first visited and explored coastal areas from Baja California Sur, with different developments to stay and a wide range of tourist attractions, The East Cape still reflects the calm and relaxed lifestyle of "Old Mexico".



### About the Resort

Our beautiful oceanfront property is ready to welcome your group this season. The lush tropical landscaping of palm trees and exotic flowers provides the backdrop for a perfect getaway offering complete relaxation, active adventure or a little of both.



# **Our Hot Springs**

The Buena Vista Oceanfront & Hot Springs Resort in Spa Buena Vista, Baja California Sur, features a unique thermal spring running directly into the Sea of Cortez. Discovered in the early 1900s, the spring gained attention for its therapeutic benefits, attracting notable figures such as General José Agustin Olachea Avilés, who bought the property and developed it into a personal spa.

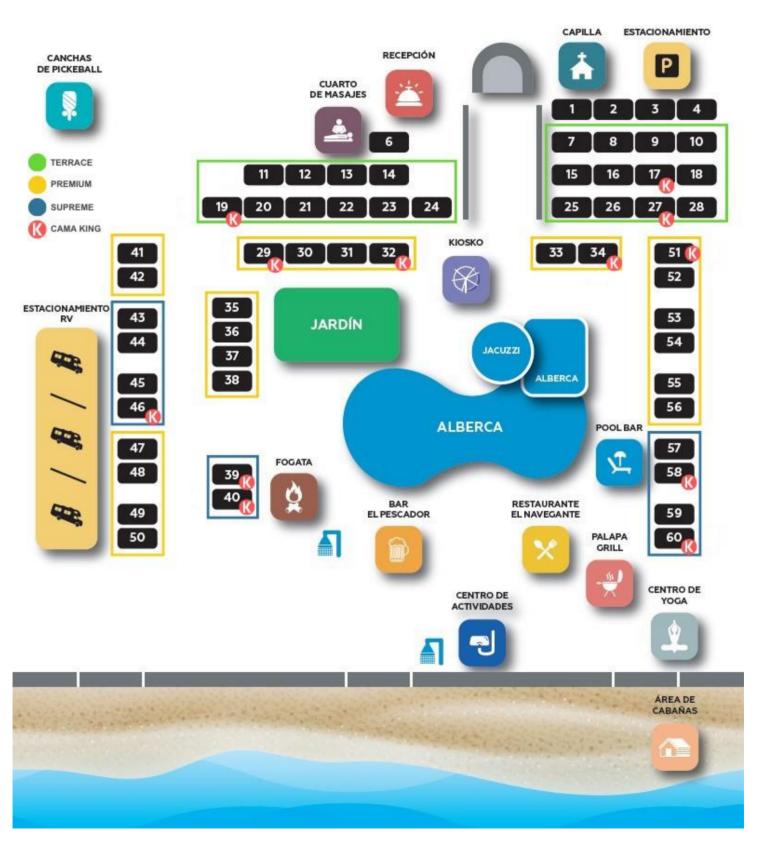
The general created a well and Greek-style baths, which remain on the property. Today, the resort, managed by the Valdez family, utilizes the thermal waters for drinking, cooking, and recreational facilities, such as the jacuzzi and swimming pool.

The spring water is pure, odorless, and drinkable, distinguishing it from typical sulfuric hot springs.





# Resort Map





# **Room Categories**



# Supreme

The Supreme Room category features our newest accommodations, thoughtfully designed for relaxation and comfort. Each room includes a spacious bathroom, satellite TV, and a minibar. Conveniently located with direct access to the pool and jacuzzi, some rooms also feature a hammock and offer views of the sea. Guests can choose between a king-size bed or two double beds for their stay.





### Premium

A room with direct access to the pool and jacuzzi areas, some of this rooms have hammock surrounded by palm trees and aromatic flowering plants. Inside, it features a comfortable seating area with chairs and a charming table, separated from the sleeping space. The room offers either a king-size bed or two double beds.











# **Rooms Categories**



### **Terrace**

A cozy room featuring a private outdoor terrace, beautifully furnished and surrounded by palm trees and aromatic flowering plants. Inside, the room offers either a king-size bed or two double beds, a comfortable seating area with chairs, and a charming table separated from the sleeping space.







### Food Is Very Important

We take pride in our kitchen, where tradition blends with signature cuisine. Join us for breakfast, where you'll have the of choosing from an array of special recipes and traditional favorites

For lunch, our menu has a selection of classic snacks, including sirloin burgers, tacos, and nachos. However, the true highlight lies in our Chef's specialty tostadas, made with the freshest ingredients from the Sea of Cortez.







For the evening we invite you to a special dinner on our terrace, overlooking the sea. Whether you crave a delicious steak or prefer an organic salad, our diverse menu ensures there's something for everyone.







Our Bars

- **Swim-up pool Bar**: Enjoy zipping a cold margarita while sitting in the water of our palm roof swim-up bar, feel the Baja relax feel while you taste fabulous snacks by the pool.
- **Pescador Bar**: Cool down during the hot Summer months at our air conditioned bar or protected from the Winter cold, while not missing a second of the beautiful Sea of Cortez.





### **Speciality Dinners**

Any of these dinners are a must! We always recommend making a reservation due to the high demand with the locals. Of course, we always prioritize our guest in any reservation. To all our vegan friends, we have many options for you in any of our special nights.



# Taco Tuesday

Think epic tacos with mind-blowing fillings.
Can't miss our classic carne asada, short rib,
carnitas, fish tempura, smoked brisket, and
more!

### Asado Night

Get ready to dive into a grill night! Every thursday we fire up the grill with smokin' hot BBQ ribs, juicy top sirloin burgers, organic chicken, sutffed potatoes, and a whole lot more.





### Dinner on the Beach

Every Saturday (April to October), it's all about good times, good food, and good vibes. Dive into our buffet: BBQ ribs, grilled chicken, grilled veggies, creamy mashed potatoes, and our specialty pork! All while enjoying of live music! And of course relax by our firepit stargazing all night.

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### **Pickleball**

Our 4 pickleball courts are located next to past owner's General Olachea's home. Preserved in its original decor, it takes us back in time. At the same time enjoy a fun game with an amazing view of the ocean.







### Classes

Our classes are taught by two of the best instructors in Mexico. Jonathan Hernandez founder of Cabo Pickleball Pro and Aldo Manriquez, currently number 2 in Mexico. Book a class with them and get tips from the experts!

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With over 40 years in the outdoors industry, South Baja Outfitters is one of the few operators which takes experiences to another level. We specialize in fishing trips, hunting tours and sightseeing experiences.







### A Mix Of Adventures

The East Cape is brimming with exciting adventures just waiting for you to explore. Whether you're seeking relaxation or thrills, we have a range of options both within the resort and off-site to cater to your preferences. No matter if you're in the mood for a laid-back vacation or an adrenaline-packed adventure, we have the perfect option for you.



### Water Adventures

You're in the Sea of Cortez, join the tradition of sportfishing in the East Cape! Or snorkel in Cabo Pulmo Natural Park, recognized as the healthiest marine ecosystem worldwide by the Scripps Institute of Oceanography. How about an exhilarating encounter with the gentle giant, the whale shark? Alternatively, you can opt for adventure on wheels by renting an ATV or UTV to explore seaside or our mountain side.

#### **In-Land Adventures**

The East Cape is known for its biodiversity, found both in the sea and among the mountains. You can venture into traditional ranches showcasing diverse regionals products, or embark on a journey to one of the largest waterfalls in our region. For a unique experience, indulge in a thermal water bath, whether guided or self-led, using a car or UTV.



# **City Tours**

We also provide tours to Cabo San Lucas, showcasing its iconic tourist spots, including the famous arch. Cabo is also known for its world-class golf courses, where you can enjoy a 18-hole round with breathtaking views. Explore the capital city of La Paz and its unique beaches, or get the full experience: La Paz, Todos Santos, Cabo San Lucas, and San José del Cabo.

### Your Package

At Buenavista Oceanfront & Hot Springs Resort, we are deeply committed to our groups and mutual clients. They enjoy the morning breeze, the calm and transparent Sea of Cortez, and exploring the surrounding ecotourism during their stay. Accordingly, you will find the requested proposal, tailor-made to suit your needs

### **Group Request**

**CLIENT:** Tim Walsh **GROUP NAME:** Rule 62

MARCH 2026									
Doors Cotorows	SUN	MON	TUE	WED	THU	FRI	SAT	SUN	TOTAL
Room Category	1	2	3	4	5	6	7	8	<b>Rooms Nights</b>
Terrace King	3	3	3	3	3	3	3	OUT	21
Terrace Double	9	9	9	9	9	9	9	OUT	63
Premium King	1	1	1	1	1	1	1	OUT	7
Premium King with hammock	4	4	4	4	4	4	4	OUT	28
Premium Double	9	9	9	9	9	9	9	OUT	63
Premium Double with hammock									
Supreme King									
Supreme King with partial sea view & hammock									
Supreme Double									
Supreme Doble with partial sea view & hammock									
TOTAL	26	26	26	26	26	26	26	OUT	182

Total Rooms Nights: 182

The above space is not guaranteed since Buenavista Oceanfront & Hot Springs requires one- night deposit per room plus applicable taxes is required in order to get the room block guaranteed. Early arrivals and extended departures at the group rate are applicable three (3) days before and after the group dates and are subject to availability.

Room Category	Special Rate	Applicable taxes 16% VAT & 4% Loding Tax	Total p/ room, p/nigth	
	USD			
ROH	141.13	USD 28.23	USD 169.36	

#### **ROOM RATES & CATEGORIES FOR GROUP EXCLUSIVELY RATES**

- Quoted in US Dollars.
   Per room, per night.
- Subject to 16% VAT and 4% lodging tax.
- Quoted under the European Plan (meals not included).

#### **Room Occupancy:**

- *Terrace, Premium, and Supreme rooms with King bed*. Maximum occupancy: 2 adults.
- Rooms with double beds: Maximum occupancy.
- o 2 adults and 2 children under 12, or
- o 3 adults and 2 children under 12, or
- 4 adults.

#### **Group Requirement:**

- Subject to a minimum of 182 room nights confirmed through a signed contract.
- A first-night deposit plus taxes will be considered a penalty for each room released from the block after the cutoff date.

#### **GROUP CONCESSIONS**

- Complimentary continental breakfast for 2 during the entire stay. Free Wi-Fi.
- One welcome drink upon group arrival (margarita, mojito, domestic beer, lemonade, or soft drinks).
- 10% discount on spa treatments.
- 10% discount with South Baja Outfitters.
- 10% discount at any Questro Golf Courses: Cabo Real, Club Campestre San José, and Puerto Los Cabos.
- 20% discount at Cactus Tours Outdoor Adventure Park (Camelback riding,
   UTV racers, zipline bike, horseback riding, electric bike, and more).

### **Food & Beverage Costs**

- Breakfast Buffet: USD 20.00
- Meal Plan: USD 60.00 (Breakfast, Lunch & Dinner; beverages not included)
- Full Meal Plan: USD 90.00 (Breakfast, Lunch, Dinner & Domestic Open Bar from 10:00 hours 22:00 hours)

All prices are per person, per night. Children aged 6–12 receive a 50% discount on all prices, and children 13 years and older are considered adults.

#### **EXTRA COST**

Join our exciting 3-hour rally led by a professional sports instructor! Enjoy fun and energetic activities including a wheelbarrow race, sack race, treasure hunt across the hotel, swimming competition, jump rope, and a hoop-passing challenge. A perfect mix of competition, teamwork, and laughter!

USD 20.00 per person (minimum 35 participants)



Live DJ – 4 hours of nonstop music and entertainment!





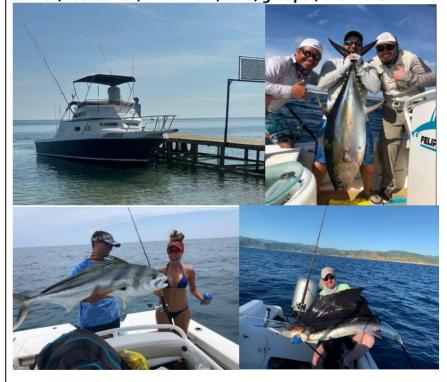
Thermal Waters Ritual (1 hour) – Immerse yourself in a unique wellness experience. Discover the history of the thermal spring, discovered in 1900 by the Mexican revolutionary General José Agustín Olachea Avilés, enjoy a tasting of healing thermal water infused with local herbs, and indulge in a rejuvenating exfoliation with regional sand and nourishing oils. A true connection with nature and renewal for body and mind.

USD 20.00 per person (minimum 35 participants)



Enjoy a 4-hour adventure on our 29-foot boat, perfect for up to 5 guests. Experience the thrill of the sea, relax, and create unforgettable memories, with the chance to catch a marlin, sailfish, roosterfish, mahi-mahi, tuna, grouper, and more!

USD 800.00 per 4 hours



Cabo Pulmo National Park is one of the most important areas in the Sea of Cortez region. Its significance lies in the large number of marine species that inhabit the area and in the fact that it is home to the only living coral reef in the northernmost part of the American continent. It is the only hard coral reef in the entire Baja California Peninsula and one of only three living reefs Snorkeling Tour USD 150.00 per person (minimum 8 participants) remaining in North America, with an estimated age of approximately 25,000 years.

Regarding ichthyological species, 226 reef species have been classified out of the 875 species listed for the Gulf of California. Marine species used for commercial purposes include some species such as marlin, sailfish, dorado (mahi-mahi), and roosterfish; while species caught within the reef include grouper, rockfish, cabrilla, snapper, and parrotfish.

Among mollusk species, notable ones include cone snails, the scorpion conch, the Chinese conch, and mother-of-pearl, the latter used commercially for pearl extraction.





Dive Tour USD 250.00 per person (minimum 4 participants)

- Equipped boat with shade, certified captain and guide
- Snorkeling equipment Mask, snorkel and fins
- Diving equipment: tanks, BCD, regulator, fins, weights, wetsuits, snorkel, and mask.
- Wet suit and safety vest
- National Park
   Entrance Fee
- Water and Tea
- Fruit and snack

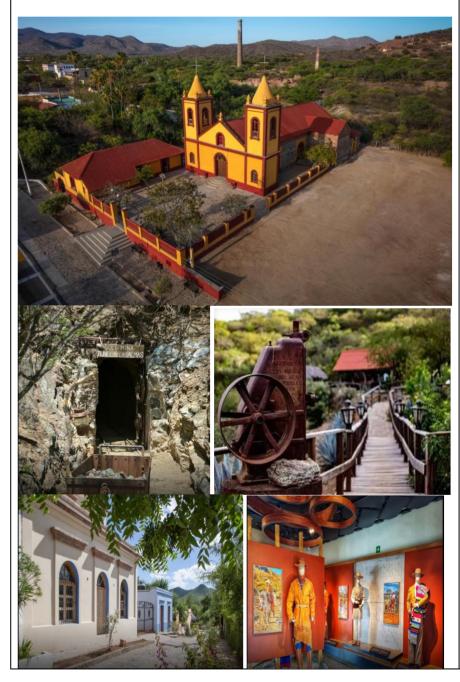
#### El Triunfo, Baja California Sur

Once a prosperous gold and silver mining town, El Triunfo spent decades abandoned before being reborn as a living museum. Its cobblestone streets tell stories of wealth, decline, and resilience. Founded in the late 18th century, the town became a thriving mining hub, hosting over 10,000 residents at its peak. It even had electricity before many major Mexican cities and welcomed the first piano on the peninsula, marking its cultural prominence. After the decline of mining in the early 20th century, storms and emigration left El Triunfo nearly deserted. Yet its historic buildings survived, paving the way for a modern revival as a cultural and tourist destination.

Today, visitors can explore museums, enjoy ecological walks, savor local cuisine, and attend events like the Pitahaya Festival—discovering a town where history, culture, and nature meet.

Savor a delicious paella every Sunday – a perfect blend of fresh ingredients and traditional flavors!

USD 75.00 per person (minimum 4 participants)





USD 200.00 per person (minimum 15 participants), 4 hours, included the lunch.

Pedal at great heights and conquer your fears on the 4-zipline aerial bike course, stretching an impressive 854 meters. Experience the thrill of this adventure that will break the Guinness World Record in Puerto Rico in 2025.



Now you'll be ready for a relaxing camel ride along the beach! Enjoy incredible ocean views and listen to the Pacific waves crashing right beside you. In winter, there's even a chance to see humpback whales from your camel! Once your ride is over, you're welcome to spend time in our camel sanctuary, where you can interact with and take photos with the camels.



The Side-by-Side tour is perfect for all adrenaline lovers, ready to explore Cabo's beaches and deserts while feeling the thrill of driving or riding a UTV Side by Side vehicle.

We trust that the quotation provided meets your requirements. Please do not hesitate to contact us should you have any further questions or comments. Sincerely,



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